

Job Vacancy Description:  
**Project Manager and Consultant for Asia & Pacific region**  
*Reference: 21/04*

## 1. The company

Trama TecnoAmbiental (TTA), with headquarters in Barcelona (Spain), is an international engineering and consulting firm in business since 1986 in the field of renewable energies and specialized in distributed generation and energy access for development. TTA's multidisciplinary team has extensive experience at both technical and management levels and has been exposed to many international projects all over the world.

With its more than 30 years of experience, **TTA offers a full range of cross-cutting engineering & consulting services** for all kinds of renewable energy and energy access projects, such as:

- *Consultancy in energy access and renewable energy projects (off -grid and on -grid).* Project identification and evaluation; Technical and Economic feasibility studies; Assessment of renewable energy sources, Engineering studies; Social and environmental impact assessments; Owners Engineering services; Preparation of technical specifications and bidding documents; Support during procurement; Construction supervision; Monitoring services; Operation and Management services; Project promotion and dissemination.
- *Engineering Procurement & Construction (EPC) of micro-grids.* Design, supply, installation and commissioning of micro-grid projects.
- *Energy efficiency and green buildings.* Evaluation, design and monitoring of energy efficiency projects; Energy auditing; Integration of renewable energies into buildings and green building practices.
- *Institutional, Policy and Regulatory Support.* Design of rural electrification policies, programmes, strategies and action plans; Policy development and planning; Development of business models and tariff schemes; Market potential assessments.
- *Product development.* Development of products specific for renewable energy and rural electrification projects.
- *Capacity Building.* Capacity building and specialized trainings.
- *R&D.* Publication of articles, documents, guidelines, case studies, and presentations at international conferences.

TTA is a **pioneer firm in renewable energy-based generation and solar PV Hybrid mini-grids**. At the forefront, TTA was the driving force for the implementation of the first micro-grid projects in Spain in the early 1990s, and later on applying its expertise in Latin America, Africa and the Mediterranean. TTA has implemented mini-grids as EPC contractor in Ghana, Chad, Cape Verde, Ecuador, Palestine, Morocco, etc. some of which have been operated and maintained by TTA. Having collaborated in various tasks of the International Energy Agency (IEA), TTA was awarded with the EUREC Technology Prize 2001 "for developing excellent system technology for rural electrification based on renewable energy sources, combined with an innovative, user-oriented approach for its implementation". Furthermore, in September 2015, TTA was awarded with the Prize "Off-Grid Experts Awards" by the company Off-Grid Phaesun together with ARE (Alliance of Rural Electrification), for excellence in the performance in the field of Off-Grid power supply, in the Category A "product" for TTA's "Electricity Dispenser", an advanced meter for mini-grids.



## 2. Job description

TTA is seeking a **Project Manager and Consultant** to join the **Asia & Pacific Unit of TTA**. He/she will support and eventually lead Project Management, Technical and Commercial activities. The nature of projects will mainly be related to energy access through solar distributed PV or mini-grids. This might include on-grid and off-grid solar PV as well as hybrid technologies.

He/she will report to the Asia & Pacific Regional Team Leader.

## 3. Responsibilities

The Energy Analyst will work in the following areas:

### Project Management

1. **Overall project management:** control project timeline and budget, lead project teams and meeting deadlines, coordinate the collaboration with external partners.
2. **Client engagement:** develop and maintain professional customer relations by participating in calls, meetings and field missions.
3. **Prepare project deliverables:** prepare data analysis, technical reports and other deliverables required by the project in a timely manner and with high quality writing.
4. **Field missions.** Travel to project sites when required.

### Technical

1. **Demand assessments:** Conduct demand profile studies based on data gathered and field measurements.
2. **Feasibility Studies:** Conduct technical and economic feasibility studies for Solar PV plants and mini-grid projects. Conduct energy planning studies.
3. **Conceptualize technical solutions:** Support the definition of technical solutions from the project and the client needs; Use simulation tools such as PV Syst and HOMER Pro and in-house tools; Liaise with the engineering department to define the concept designs. Develop proprietary tools and energy models as needed for given assignments.
4. **Procurement documents:** Elaborate and coordinate team for the preparation of Technical Specifications for bidding documents, Support on the elaboration of administrative procurement documentation, participation in tender evaluations.
5. **Financial and business models and delivery schemes:** Carry out or review institutional framework analysis as well as financial and economic models, Business Model, Tariff Setting, Revenue stream definition Client Policy, Funds mobilization, Costing.
6. **Institutional, Policy and Regulatory Support:** develop strategic and planning documents in the field of sustainable energy, policy and regulatory frameworks, tariff setting among others.
7. **Capacity building:** prepare and deliver trainings for public and private stakeholders.

### Business Development

1. **Support business development.** Support the Team Leader and commercial department in identifying and preparing proposals.

## 4. Profile

The ideal candidate for this position will have the following competences:

1. **Educational Background.** A technical degree is desired. Specific education in renewable energies, energy efficiency and management, sustainable energy and/or energy access will be an advantage.
2. **Previous Work Experience.** Minimum 5 years of experience in the energy sector is required. Minimum 3 years of experience in Project Management. The following will be valued:
  - a. Experience in development cooperation
  - b. Experience in engaging with clients
  - c. Experience in Asia-Pacific
3. **Specific knowledge.** Knowledge in any of the following will be valued:
  - a. Large Solar PV plants
  - b. Rooftop PV plants
  - c. Other renewable energies: small wind, bioenergy.
  - d. Power distribution
  - e. Energy storage
  - f. Grid modelling
  - g. Power Tariffs
  - h. PPAs
  - i. Regulation
  - j. Procurement processes from international organizations
4. **International Experience.** International experience is highly desirable.
5. **Languages.** Fluency in English with excellent writing skills.
6. **Computer Skills.** Excellent command in Microsoft Word, Power Point and Excel are required. Experience with solar PV design software (HOMER or PV SYST), Electrical Power System Analysis Software (e.g. Open DSS, Power Factory), QGIS (or relevant GIS software), Microsoft Project or AutoCAD will be valued.
7. **Interests.** Passionate about renewable energies and sustainable development; Motivation to travel internationally.
8. **Skills.**
  - Ability to work with minimum supervision and under pressure
  - Ability to manage multiple projects simultaneously
  - Problem-solver, pro-active and results-oriented
  - Ability to positively engage with other team members
  - Analytical skills, efficient designing and implementing of processes
  - Willing to adapt to a flexible working environment and bring new ideas
  - Methodical and well organized
  - Ability and proven experience to think creatively, learn quickly and develop innovative solutions
  - Cross-cultural communication and interpersonal skills

## 5. Conditions

- **Salary and benefits:** Gross salary range between 33,000-37,000 EUR/year depending on qualifications of candidate.
- **Starting date:** May 2021

- **Position based in:** Preferably Barcelona, Spain with travels to project sites.

**Apply** >> If you are interested in applying for this position, please click on the following link where you will find the procedure to follow (upload CV and fill-in form): <https://goo.gl/forms/i05SOg847G7bsybE3>

Only shortlisted candidates will be contacted.